Securities Code 5857

# **Business Report for FY2012**

From April 1, 2012 to March 31, 2013



## To Our Shareholders

I would like to express our cordial appreciation for your continuing support and loyal patronage.

During the 4<sup>th</sup> business term (April 2012 through March 2013), conditions still remained harsh overall for the Japanese economy due to factors such as weak domestic production activity against the back drop of slowdown in the global economy and the prolonged yen's appreciation, although there seems to be economic recovery indication such as correction of strong yen and upturn in market value, anticipating for new policies along with the new administration.

Under these severe economic conditions, in the precious metal recycling business, domestic production shrinkage in the electronics and flat panel display industry led to much lower year-over-year volumes of collection for gold, silver, palladium, platinum and indium. Precious metal prices were higher for gold and lower for silver, platinum, and palladium compared to the previous year. Net sales amount declined compared to the previous year due to switching contracts in part of our transaction to the "fee-based processing model". In the environmental preservation business, even with the impact of the downturn in domestic production activities, the volume of waste oil, sludge and medical-related wastes, and etc. increased compared to the previous year.

Consequently, operating results for the current fiscal year were as follows: consolidated net sales 96,368 million yen, operating profit 7,495 million yen, ordinary profit 7,794 million yen, and net income 4,518 million yen.

As for the year-end dividend, in view of the stability of shareholders' return, we maintain 30 yen per share, for a total annual dividend of 60 yen per share including the interim dividend.

Our Group have focused on execution of our strategic actions that we have outlined in the 6<sup>th</sup> mid-term business plan; "Business expansion in the Asian markets", "Broadening business domain through M&A", and "Streamlining group management". As part of the strategy, we have established a wholly owned subsidiary in Taiwan and also a joint venture with a local company. We have also set up a representative office in Ho Chi Minh City, Vietnam. Operations of those overseas offices has been started in April.

In the environmental preservation segment, we have added INTER CENTRAL, INC to our portfolio of companies through M&A. We continuously work toward better earnings growth by establishing a strong management infrastructure, and pursue to become an efficient and agile corporate group as a whole.

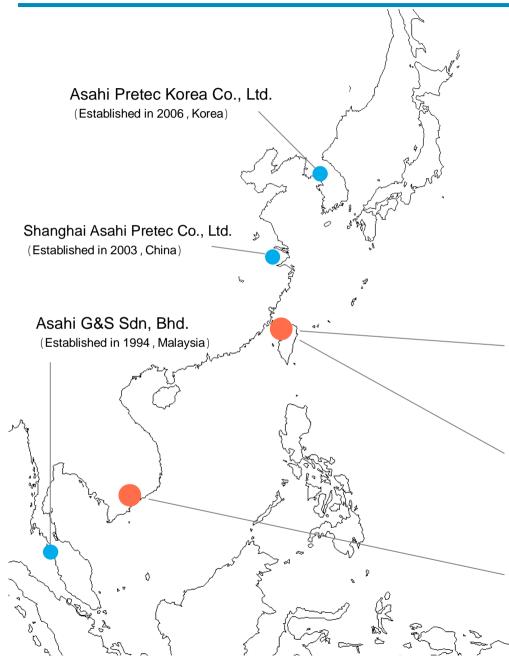
As for dividends during the coming fiscal year, we plan on an interim dividend of 30 yen per share and a year-end dividend of 30 yen per share, for a total annual dividend of 60 yen per share.

We ask all our shareholders for their continuous understanding and support of the activities of the Asahi Holdings Group.



CEO

## **TOPICS**



## Business Expansion in Asia

In February 2013, we have established "Asahi Pretec Taiwan Co., Ltd." as a wholly-owned subsidiary and a joint venture, "Asahi Shih Her Technologies Co., Ltd." with Shi Her Technologies Inc. which has strong expertise in precision cleaning business. The city of Hsinchu, where our Taiwan offices are located, is the center of the electronics and semiconductor industry. We will expand our precious metal recycling business utilizing our strong technical expertise.

We have also established a representative office in Ho Chi Minh. Vietnam to further develop and better service our customer base in Asia.

With the new locations added to our existing office and facilities in Korea, China and Malaysia, we shall make a solid progress in developing business in Asia.

#### Asahi Pretec Taiwan Co., Ltd.

Establishment : February 2013 (wholly-owned subsidiary)

: Collecting and recycling precious metals in the field of Electronics and Semiconductor industry **Business** 

Operation started : April 2013

#### Asahi Shih Her Technologies Co., Ltd.

Establishment : March 2013 (80% investment)

: Collection and recovery of precious metals from tools and **Business** 

jigs of electronics, semiconductor/LED manufacturing

equipments. Precision cleaning.

Operation started : April 2013

The Representative Office of Asahi Pretec Corp. in Ho Chi Minh

Operation started : April 2013

## **TOPICS**

## M&A Acceleration:

Incorporation of INTER CENTRAL, INC. into our Group

In July 2012, INTER CENTRAL, INC. became a wholly owned subsidiary of our company Group. INTER CENTRAL manufactures and sells a variety of electric heater equipments and designs and constructs radiant air-conditioning systems. INTER CENTRAL provides a variety of products for energy conservation, which have been adopted by hospitals, schools, cultural institutions, commercial facilities, and residential homes. We will make further enhancement in the growth potential and profitability by broadening our business domain and pursuing synergistic effects among the Asahi Holdings group companies.

Since 2001, our Group have continuously worked towards accelerating M&A. We will always pursue to become an efficient and agile corporate group as a whole through M&A.

#### (History of M&A)

2001 Sansho Co., Ltd., Daimon Co., Ltd., and Eco-Material Co., Ltd.

2004 Nihon Chemitech Co., Ltd.

2005 Shioiri Kenzai Co., Ltd.

2006 lyotec Co., Ltd.

2007 Nishiki Kosan Co., Ltd. and Taiyo Chemical Co., Ltd. Transferred Environmental Business to Kita-Kyushu

2008 Fuji Rozai Co., Ltd.

2009 Transferred Glass Recycling Business to JW Glass Recycling Co., Ltd.

2010 Ecomax into our Group

2011 Usuda Manufacturing and Kyodo Chemical

2012 INTER CENTRAL, INC.

# Maintaining and Enhancing Top-Level Assay Technology

Asahi Pretec achieved solid results in the analysis values at the 1st Proficiency Testing Scheme, performed by LBMA, London Bullion Market Association, a world-class accredited organization.

Our technical expertise to assay materials of precious metals with accuracy, entrusted from our customers, is one of the most critical business infrastructures for our precious metal recycling business. We shall continuously work towards further enhancement of our sampling and assay expertise.



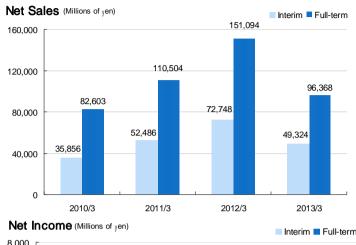


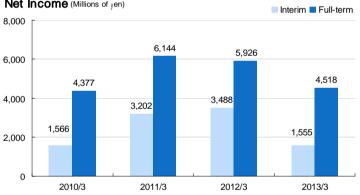
## **Handling of Conflict Metals**

Conflict metals can be defined by any minerals derived from countries or regions, in which any inhuman acts such as conflicts, human trafficking, slavery, forced labor, child labor, abuse, war crimes are performed. There is a world concern that it can become a source of war chests.

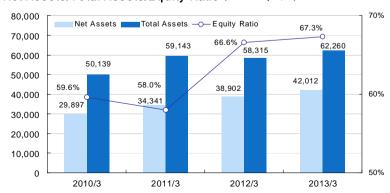
Receiving a designated third-party audit, in compliance with EICC Gold Conflict-free Smelter Program, we acquired the relevant "EICC Gold Conflict-Free Smelter Program Certification", which proves we are free from conflict metals. Asahi Pretec Corp. will fulfill social responsibility commensurate with a recycler of precious metals.

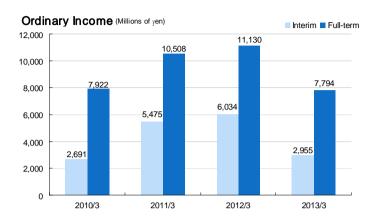
# Consolidated Financial Highlights

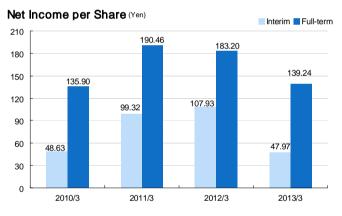


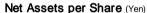


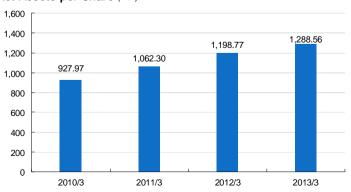












# **Consolidated Financial Statements**

### Consolidated Balance Sheet

(Millions of yen)

(Millions of yen)

Consolidated Dalance Sheet		(Willions of year)			(Willifold of yo
	As of March 31, 2012	As of March 31, 2013		As of March 31, 2012	As of March 31, 2013
ASSETS			LIABILITIES		
Current assets	29,301	33,298	Current liabilities	16,130	18,553
Cash and deposits	3,527	4,141	Notes and accounts payable-trade	3,253	2,463
Notes and accounts receivable-trade	9,480	12,539	Short-term loans payable	4,545	10,245
Merchandise and finished goods	2,123	5,067	Current portion of long-term loans payable	1,000	1,500
Work in process	10,727	8,114	Account payables-other	1,412	1,388
Other	3,440	3,434	Income taxes payable	3,267	349
Noncurrent assets	29,014	28,962	Other	2,651	2,603
Property, plant and equipment	25,763	24,959	Noncurrent liabilities	3,282	1,694
Buildings and structures	9,495	9,281	Long-term loans payable	1,500	-
Machinery, equipment and vehicles	2,721	2,197	Deferred tax liabilities	1,646	1,541
Land	12,910	13,031	Other	135	135
Other	635	449	Total liabilities	19,413	20,248
Intangible assets	2,490	3,177	NET ASSETS		
Goodwill	1,970	2,380	Shareholders' equity	39,036	41,758
Other	519	797	Capital stock	4,480	4,480
Investments and other assets	760	824	Capital surplus	6,087	6,087
Other	760	824	Retained earnings	34,124	36,697
			Treasury stock	(5,656)	(5,507)
			Accumulated other comprehensive income	(201)	116
			Subscription rights to shares	67	77
			Minority Interests	-	59
			Total net assets	38,902	42,012
Total assets	58,315	62,260	Total liabilities and net assets	58,315	62,260

Notes: Amounts above are rounded down to unit of display.

## **Consolidated Financial Statements**

### Consolidated Statements of Income

(Millions of yen)

### Consolidated Statements of Cash Flows

(Millions of yen)

	The twelve months ended March 31, 2012	The Fiscal Year Ended March 31, 2013		The twelve months ended March 31, 2012	The Fiscal Year Ended March 31, 2013
Net sales	151,094	96,368	Net cash provided by (used in)	11,297	(419)
Cost of sales	135,003	83,557	operating activities	,	, ,
Gross profit	16,091	12,811	Net cash provided by (used in)		
Selling, general and administrative expenses	4,873	5,316	investing activities	(2,278)	(2,064)
Operating income	11,217	7,495	Net cash provided by (used in)	(7,705)	2,603
Non-operating income	117	363	financing activities	(7,705)	2,603
Non-operating expenses	204	64	Effect of exchange rate change		
Ordinary income	11,130	7,794	on cash and cash equivalents	(36)	494
Extraordinary income	170	14	Net increase in cash and		
Extraordinary loss	489	459	cash equivalents	1,277	613
Income before income taxes and minority interests	10,810	7,349	Cash and cash equivalents at beginning of period	2,250	3,527
Income taxes-current	4,706	2,525	Cash and cash equivalents at	0.507	444
Income taxes-deferred	178	305	the end of period	3,527	4,141
Income before minority interests	5,926	4,518			
Net income	5,926	4,518			

Notes: Amounts above are rounded down to unit of display.

Total number of authorized shares	129,000,000 shares
Total number of shares outstanding	36,254,344 shares
Number of shares per trading unit	100 shares
Number of shareholders	8,962 persons
Principal shareholders	

Name of Shareholders	Number of Shares-held (thousand of shares)	Percentage of shares- held (%)
The Master Trust Bank of Japan Ltd. (Trust account)	1,569	4.33
TERA ENTERPRISES Co., Ltd.	1,350	3.72
State Street Bank and Trust Company 505103	1,174	3.24
Japan Trustee Services Bank, Ltd. (trust account)	1,134	3.13
Mitsuharu Terayama	1,082	2.99
K&M Co., Ltd.	900	2.48
Masamichi Terayama	802	2.21
Asahi Employee Stock Ownership Plan	635	1.75
TERA ENTERPRISE Co., Ltd.	600	1.65
MS planning Co., Ltd.	570	1.57

Total Number of Treasury Shares (3.517,739 shares) are excluding from the above.

Corporate Profile
-------------------

Corporate name Asahi Holdings, Inc.

Establishment April 2009

Establishment July 1952 (as Asahi Pretec Corp.)

Capital ¥4,480 million

Number of employees 1,328 (Consolidated)

Business lines Recycling of precious & rare metals

Industrial waste treatment

(Industrial waste treatment and other environmental preservation business)

Subsidiaries Asahi Pretec Corp.

Japan Waste Corporation
JW Logistics Co., Ltd.
Nihon Chemitec Co., Ltd.
Taiyo Chemical Co., Ltd.

Iyotec Co., Ltd. Fuji Rozai Co., Ltd.

JW Glass Recycling Co., Ltd.

Ecomax Incorporated

Usuda Manufacturing Co., Ltd. Kyodo Chemical Co., Ltd. INTER CENTRAL, INC.

Overseas subsidiaries Asahi G&S SDN. BHD. (Malaysia)

Shanghai Asahi Pretec Co., Ltd. (China) Asahi Pretec Korea Co., Ltd. (Korea) Asahi Pretec Taiwan Co., Ltd. (Taiwan) Asahi Shih Her Technologies Co., Ltd.

(Taiwan)

#### **Board of Directors and Corporate Auditors**

CEO: Mitsuharu Terayama
President: Tsutomu Sakurai
Directors: Yoshikatsu Takeuchi

Tomoya Higashiura Standing

Masayuki Hirano Statutory Auditor: Yukio Tanabe
Keitaro Shigemasa Statutory Auditor: Kazuhiko Tokumine\*
Shoji Morii\* Junzo Kojima\*

The above will be officially selected at General Shareholders' Meeting on June 18, 2013.

<sup>\*</sup>Outside officers pursuant to Article 2, paragraph (3) item (v) of Ordinance for Enforcement of the Companies Act.

## **Business Network**

Head Offices KOBE Nissei Sannomiya Bldg., 4-4-17 Kano-cho, Chuo-ku, Kobe, 650-0001, Japan

Tel. +81-78-333-5633 (Pilot number) Facsimile +81-78-333-5681

**TOKYO** Sapia Tower, 1-7-12 Marunouchi, Chiyoda-ku, Tokyo, 100-0005, Japan

Tel. +81-3-6270-1833 (Pilot number) Facsimile +81-3-6270-1859

http://www.asahiholdings.com

Research Laboratory Technical Research Center (Kobe) Bases with Head office (Kobe), Technical Research Center,

ISO 14001 Sapporo, Aomori, Sendai, Kitakanto,

Plants Saitama, Amagasaki, Kobe, Ehime, Chiba Recycling Center, Yokohama, Kofu, Shizuoka,

Nagoya, Hokuriku, Hanshin, Kobe, Okayama,

(7 locations at Asahi Pretec Corp.)

Hiroshima, Shikoku, Kitakyushu, Fukuoka, Okinawa

Yokohama, Ohgicho (Kawasaki),
Aikawa (Kanagawa)

Bases with
Technical Research Center, Saitama,

(3 locations at Japan Waste Corporation) ISO 9001 Ehime, Fukuoka

Recycling Centers Saitama, Chiba, Amagasaki Bases with Hanshin Office, Amagasaki Recycling Center,

ISO 27001 Saitama Recycling Center

Sapporo, Aomori, Sendai, Niigata,
Kitakanto, Kanto, Yokohama,
Kofu, Shizuoka, Nagoya, Hokuriku.

License for
Collection and
Transportation

All prefectures and
government ordinance cities

Kofu, Shizuoka, Nagoya, Hokuriku, Hanshin, Kobe, Okayama, Hiroshima,

Kitakyushu, Kitakyushu Hibiki, Fukuoka

Shikoku, Kitakyushu, Fukuoka, License for Disposal 15 prefectures and Disposal

Kagoshima, Okinawa (Total: 20 locations)

Disposal

9 government ordinance cities

## General Information

Offices

Business Term April 1 – March 31

Record Date March 31
Fixed Date of Dividend Paid March 31

Fixed date of Interim Dividend Paid September 30

Shareholder Registry Administrator Mitsubishi UFJ Trust and Banking Corporation Transfer Agent Mitsubishi UFJ Trust and Banking Corporation

Contact of the Agent 3-6-3 Fushimi-cho, Chuo-ku, Osaka City, Osaka 541-8502 JAPAN

Mitsubishi UFJ Trust and Banking Corporation Osaka Stock Transfer Agent Dept.

TEL (0120) 094 -777

Public Notice Electronic public notice http://www.asahiholdings.com/